

## UNDERWRITING MEDIA KIT

#### Independent

#### Listener-Supported

Non-Profit

#### What is a Business Underwriter?

MVYRADIO is an independent radio station, funded by listeners, grants and local businesses. Your business can show support for MVYRADIO through Underwriting messages on our broadcast, stream, website, newsletter and other sponsorship opportunities. When you hear "Support for MVYRADIO comes from..." on the station, that's Underwriting! Your :15 messages can raise awareness for your location(s), goods and/or services available and contact information.

#### Why use underwriting to promote my business?

Our listeners tune in longer, and your messages are heard. Conscientious programming allows for just two 15 second Underwriting messages to air back to back during regularly scheduled program breaks. Listeners are only 30 seconds away from the next set of programming, resulting in longer listening habits. Our listener survey showed that our core listeners tuned in to MVYRADIO an average of 10 hours a week\*, meaning your message will be heard.

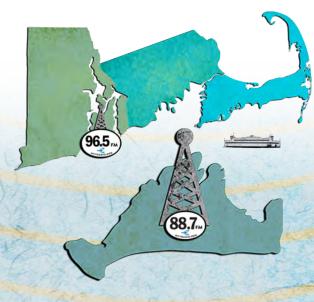
#### Our listeners are loyal and growing

MVYRADIO listeners are on average between the ages of 35 and 65+; 96% have some college, a college degree or higher; 93% have incomes over \$50,000, 94% are homeowners, and exhibit strong buying habits with a loyalty that has only grown over the years.\*

In addition to our 88.7 & 96.5 FM audiences - estimated at 18,800 unique listeners weekly\*, MVYRADIO reaches people on our smartphone app, our web site (MVYRADIO.org) and through other streaming platforms such as Tune-In, iHeart, and smart speakers, reaching MVYRADIO listeners no matter where they are. Our streaming audience is estimated to average 36,300 unique listeners each week.\*\*

Over 90% \*\*\* of listeners surveyed were also donors to the station, showing a loyalty to MVYRADIO and an affinity for local businesses that also support the station.

MVYRADIO's format is exclusive to the Cape and Islands, Newport and the Southcoast: The station's consistent format is recognized nationwide and offers an eclectic mix of current and classic Adult Alternative Albums, including rock, folk, blues, singer/songwriter, mixed with national and local news, weather and community information. We broadcast from Martha's Vineyard, reaching listeners all over Cape Cod, the islands, and the South Coast on 88.7 FM and Newport, RI on 96.5 FM.







33,000+ avg visits each month



stream activated 280,000+ times/month

app is launched 192,000+each month

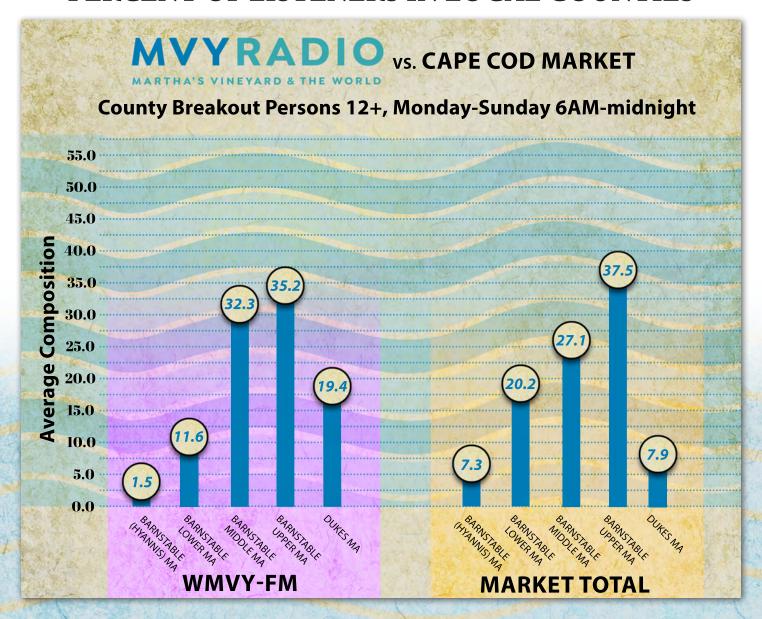
StreamGuys, AirKast, Google Analytics. All metrics are estimates based on each platform's individual analytics system.

<sup>\*</sup>Nielsen Radio Data, Fall 2023-Spring 2024

<sup>\*\*</sup>StreamGuys, July 2023

<sup>\*\*\*</sup>MVYRADIO Listener Survey 2022

## PERCENT OF LISTENERS IN LOCAL COUNTIES



## **County Composition Detailed Sourcing Summary**

Market: CAPE COD, MA

Survey: Average of Nielsen Radio Fall 2023-Spring 2024

Geography: Base Geo: Metro

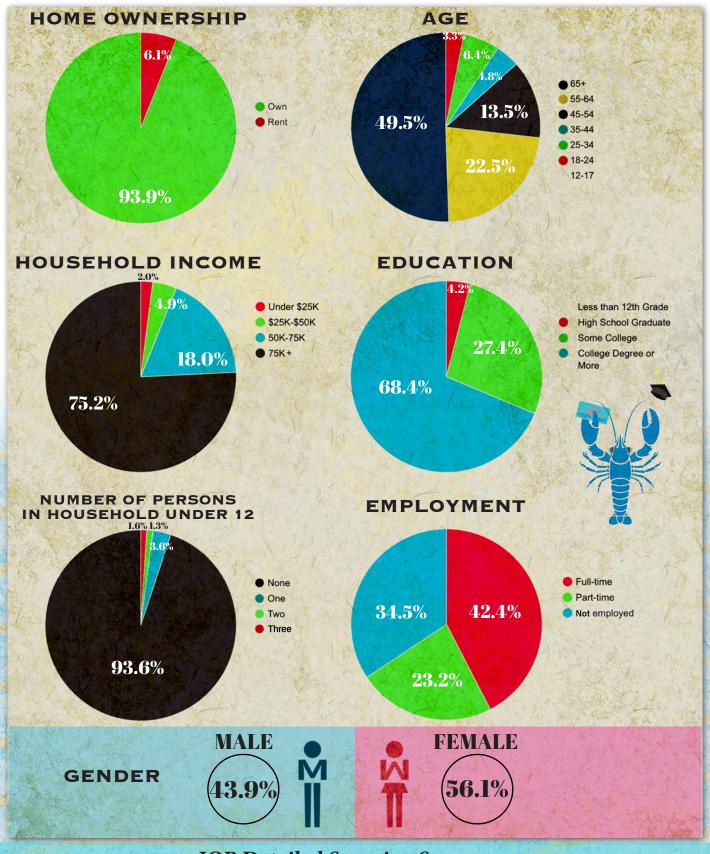
Daypart: Monday-Sunday 6a-midnight

Demo/Intab/Population:

Age/Gender Population Intab Persons 12+ 233,600 2,062



# **MVYRADIO QUALITATIVE PROFILE**



# **IQP Detailed Sourcing Summary**

Market: CAPE COD, MA | Qualitative: Nielsen Radio Fall 2023-Spring 2024

Geography: Metro

Qualitative Demo/Intab/Population:

Age/Gender
Persons 12+ RADIO S

Gender Qualitative
12+ RADIO STATIONS: WMVY-FM

Population 18,600

Intab 83







# 88.7 FM (Cape Cod & Islands and Southeast MA) 96.5 FM (Newport) & MVYRADIO.ORG

:15 Second Underwriting Messages

#### RATE CARD

Levels designate seasonal inventory availability\*

	OFF-SEASON JAN- MARCH	SHOULDER APR-MAY & SEP-NOV	HIGH SEASON JUNE-JULY-AUG & DEC
MONDAY – FRIDAY			The second second
AM DRIVE 6 AM - 10 AM	\$30	\$40	\$45
MIDDAY 10 AM – 3 PM	\$25	\$35	\$40
PM DRIVE 3 PM - 7 PM	\$30	\$40	\$45
EVENINGS 7 PM - 12 MID	\$15	\$20	\$25
PRIMETIME 6 AM – 7 PM	\$25	\$35	\$40
SATURDAY – SUNDAY PRIMETIME 6 AM – 7 PM	\$25	\$35	\$40
MONDAY – SUNDAY R.O. S. 6 AM – 12 MID	\$15	\$20	\$25

<sup>\*</sup>These rates are a guide to show how our rates change based upon seasonal inventory availability and audience size. Please ask your Account Executive to customize a program to fit your budget and business goals.

Rates effective as of September 1, 2023

Underwriting messages on MVYRADIO can be used to inform our listeners about your location, hours and services and on-line presence.

#### Underwriting messages can be:

- -informational, but not promotional
- -15 seconds long
- -free of any "call to action" asking a listener to "do" "buy" or "go to"
- -descriptive of the business, but without qualitative language "the best" "number one"
- -free of mentions of prices, discounts and sales







# MVYRADIO DIGITAL SPONSORSHIP OPPORTUNITIES

# RATE CARD **MVYRADIO.ORG** HOME PAGE: Your logo & link on MVYRADIO.ORG \$200/month (black & white, 200 x 100 px, 72 DPI, horizontal) Over 395,000 page views & 151,000 new visitors in 2022\* MVYRADIO NEWSLETTER: Your banner in two newsletters each month \$250/month (600 x 100 px, 72 DPI, jpeg) limited to 10 clients each newsletter Subscribed to by over 10,000 MVYRADIO supporters.\* **MVYRADIO** MOBILE APP: Your image on our AirKast Mobile App \$750/month (1920 x 1080 px, 300 kb, jpeg) limited to 6 clients each month; In 2022, our app was launched over 2.3 million times\* 3 months minimum purchase

All sponsorships include live and/or recorded announcements promoting the digital feature.

Additional supporting on-air campaign strongly recommended. Please contact your Account Executive to customize a schedule to fit your budget and business goals.

\*StreamGuys, AirKast, Google Analytics. All metrics are estimates based on each platfo<mark>rm's ind</mark>ividual analytics system.

# ADDITIONAL MVYRADIO SPONSORSHIP OPPORTUNITIES

Ask your MVYRADIO Account Executive about including these in your annual campaign!

#### **MVYRADIO DAILY FEATURES**

Monday- Friday: News, Weather, Business Report

Monday- Friday: Morning Movie Quote
Monday- Friday: Live, Acoustics & Covers

Monday- Friday: Musical Notes

Monday- Friday: At Work Challenge

Monday- Friday/Monday- Thursday: What's New for Lunch/Essential MVY

Monday- Friday: Mindbender
Monday- Friday: Blues @ 8

## **MVYRADIO WEEKLY PROGRAMS**

Monday: Hot Seat

Tuesday: Local Music Café
Wednesday: Album of the Week
Thursday: Person of the Week

Positive Vibrations
Friday: Friday Night 6 Pack

**Uncharted Waters** 

Sunday: Sunday Morning & All That Jazz

Vineyard Current/Cape Cod Current

Night Casts/Woodstove Studios

#### MVYRADIO SEASONAL/PROMOTIONAL/GIVEAWAYS

January- March: Storm Reports

February:

March:

April:

Black History Month

Night Out for Non-Profits

Climate Action Notes

Memorial Day- Labor Day: Beach & Boating Reports

July Fund Drive:Beach Bag GiveawayJuly-August:Patio Concert SeriesLabor Day- Indigenous Peoples' Day:Boating Report

mid-September- mid-October: MV Fishing Derby Report

November- December: Stocking Stuffer Giveaway/Holiday Music Sponsorship

December- New Year's Day: Top 25 Albums of the Year

#### **MVYRADIO DIGITAL PODCAST PROGRAMS**

Posted in the Archives on Saturdays My Back Pages: Folk & Folk Rock tracks, hosted by Barnes Newberry

Posted in the Archives on Tuesdays Shakedown Stream: For Grateful Dead fans, hosted by Jer Bear

#### LEARN MORE ABOUT US ON MVYRADIO.ORG

click link or scan QR Code

About MVYRADIO **MVYRADIO MVYRADIO** Board Mission, Vision, Values, On-Air Personalities Non-Profit information, Diversity statement & Boards CLICK HERE CLICK HERE CLICK HERE **MVYRADIO MVYRADIO MVYRADIO** On-Air Schedule Programs & Features Ways to Listen & Listener Map CLICK HERE CLICK HERE CLICK HERE **MVYRADIO MVYRADIO MVYRADIO Events** Contact Information **Business Supporters** CLICK HERE CLICK HERE CLICK HERE **MVYRADIO MVYRADIO** MVYRADIO **Underwriting Inquiry Form** Hear Underwriting Client LISTEN NOW! **Testimonials** CLICK HERE CLICK HERE CLICK HERE

P.O. Box 1420, West Tisbury MA 02575 | Tel (508) 693-5000 | Fax (508) 693-8211 MVYRADIO.ORG | 88.7FM Cape & Islands | 96.5FM Newport RI